



Budget to Actual Configurable

224 Quality Hardware

October 02, 2015

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June thru July, 2000

January thru July, 2000

Operating Revenue

	Budget	Actual	Difference	% Diff	Budget	Actual	Difference	% Diff
51000-010 Retail Sales-Hardware & Access	166,666	92,590	(74,076)	-44.4	583,331	271,464	(311,867)	-53.5
51000-020 Retail Sales-Paint	125,000	2,717	(122,283)	-97.8	437,500	11,523	(425,977)	-97.4
52000-010 Wholesale Sales-Hardware & Ac	250,000	36,666	(213,334)	-85.3	875,000	68,096	(806,904)	-92.2
52000-020 Wholesale Sales-Paint	291,666	1,736	(289,930)	-99.4	1,020,831	2,921	(1,017,910)	-99.7
53000-200 Service Income	37,500	33	(37,467)	-99.9	131,250	33	(131,217)	-100.0
55000-000 Rental Income	8,334	-	(8,334)	-100.0	29,169	-	(29,169)	-100.0
59200-000 Customer Discounts	-	(1,607)	(1,607)	-	-	(1,639)	(1,639)	-

Total Operating Revenue

Non-operating Items

Miscellaneous Income

80100-000 Interest Earned	164	-	(164)	-100.0	574	-	(574)	-100.0
80900-000 Sale of Assets	20	-	(20)	-100.0	70	-	(70)	-100.0

Total Miscellaneous Income

	184	-	(184)	-100.0	644	-	(644)	-100.0
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Total Non-operating Items	184	-	(184)	-100.0	644	-	(644)	-100.0
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Total Income including Non-operating Items:	879,350	132,135	(747,215)	-85.0	3,077,725	352,398	(2,725,327)	-88.6
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Cost of Sales

Cost of Goods Sold

Purchases

60000-000 Materials Purchased	-	10,664	(10,664)	-	-	10,664	(10,664)	-
60000-010 Purchases-Hardware & Accessori	46,000	96,795	(50,795)	-110.4	161,000	297,062	(136,062)	-84.5
60000-020 Purchases-Paint	250,000	7,333	242,667	97.1	875,000	8,769	866,231	99.0
60000-100 Purchases-Manufacturing	50	-	50	100.0	175	-	175	100.0
Total Purchases	296,050	114,792	181,258	61.2	1,036,175	316,495	719,680	69.5

Inventory Variance

65000-010 Inventory Variance-Hardware & .	-	(15,939)	15,939	-	-	(78,229)	78,229	-
65000-020 Inventory Variance-Paint	-	(4,499)	4,499	-	-	432	(432)	-
65500-000 Materials used within a Job	1,666	1,943	(277)	-16.6	5,831	7,678	(1,847)	-31.7
65700-100 Increased value of Manufactured	-	(9)	9	-	-	(9)	9	-
65900-000 Work In Process Variance	-	6,213	(6,213)	-	-	(2,561)	2,561	-

Total Inventory Variance	1,666	(12,291)	13,957	-	5,831	(72,689)	78,520	-
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Total Cost of Goods Sold	297,716	102,501	195,215	65.6	1,042,006	243,806	798,200	76.6
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Labor

66100-000 Wages	-	1,498	(1,498)	-	-	12,125	(12,125)	-
66100-010 Wages-Hardware & Accessories	31,250	678	30,572	97.8	109,375	13,207	96,168	87.9
66100-020 Wages-Paint	33,334	534	32,800	98.4	116,669	17,009	99,660	85.4
66100-200 Wages-Service Department	-	81	(81)	-	-	81	(81)	-
66200-200 Warranty Labor-Service Departm	-	7	(7)	-	-	7	(7)	-
67000-000 Subcontract Labor	-	1,000	(1,000)	-	-	1,000	(1,000)	-
Total Labor	64,584	3,798	60,786	94.1	226,044	43,429	182,615	80.8

Other Cost of Sales

68000-010 Commissions-Hardware & Acces	-	17	(17)	-	-	17	(17)	-
68000-020 Commissions-Paint Department	-	2	(2)	-	-	2	(2)	-
69200-000 Vendor Discounts	-	(632)	632	-	-	(874)	874	-
69500-000 Freight Charges	-	23	(23)	-	-	23	(23)	-
Total Other Cost of Sales	-	(590)	590	-	-	(832)	832	-



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		Budget	Actual	Difference	% Diff	Budget	Actual	Difference	% Diff
Total Cost of Sales		362,300	105,709	256,591	70.8	1,268,050	286,403	981,647	77.4
Income/(Loss):		517,050	26,426	(490,624)	-94.9	1,809,675	65,995	(1,743,680)	-96.4
Operating Expenses									
General									
70100-000	Interest paid	2,000	-	2,000	100.0	7,000	100	6,900	98.6
70400-000	Advertising	30,770	-	30,770	100.0	107,695	600	107,095	99.4
70600-000	Legal & Accounting	-	-	-	-	-	2,500	(2,500)	-
Total General		32,770	-	32,770	100.0	114,695	3,200	111,495	97.2
Supplies									
71000-010	Store Supplies-Hardware & Acce	-	-	-	-	-	100	(100)	-
71100-000	Office Supplies	-	-	-	-	-	25	(25)	-
Total Supplies		-	-	-	-	-	125	(125)	-
Utilities									
72100-000	Telephone	-	-	-	-	-	25	(25)	-
72300-000	Heating	-	-	-	-	-	75	(75)	-
Total Utilities		-	-	-	-	-	100	(100)	-
Maintenance									
73300-000	Equipment Maintenance	-	15	(15)	-	-	15	(15)	-
Total Maintenance		-	15	(15)	-	-	15	(15)	-
Wages									
74100-000	Office Wages	6,666	287	6,379	95.7	23,331	10,280	13,051	55.9
74700-000	Employee Medical Insurance	-	(30)	30	-	-	(360)	360	-
74810-000	Other General Wages	3,770	2,092	1,678	44.5	13,195	2,092	11,103	84.1
Total Wages		10,436	2,349	8,087	77.5	36,526	12,012	24,514	67.1
Taxes									
78200-000	Payroll Tax - Social Security	5,634	312	5,322	94.5	19,719	1,558	18,161	92.1
78200-010	Payroll Tax - Social Security-Har	-	115	(115)	-	-	873	(873)	-
78200-020	Payroll Tax - Social Security-Pai	-	126	(126)	-	-	1,104	(1,104)	-
78220-000	Payroll Tax - Medicare	-	73	(73)	-	-	364	(364)	-
78220-010	Payroll Tax - Medicare-Hardware	-	27	(27)	-	-	204	(204)	-
78220-020	Payroll Tax - Medicare-Paint	-	29	(29)	-	-	258	(258)	-
78310-000	Payroll Tax - Federal Unemployn	-	-	-	-	-	112	(112)	-
78310-010	Payroll Tax - Federal Unemployn	250	-	250	100.0	875	56	819	93.6
78310-020	Payroll Tax - Federal Unemployn	-	-	-	-	-	56	(56)	-
78320-000	Payroll Tax - State Unemploymer	-	-	-	-	-	864	(864)	-
78320-010	Payroll Tax - State Unemploymer	-	-	-	-	-	432	(432)	-
78320-020	Payroll Tax - State Unemploymer	-	-	-	-	-	432	(432)	-
Total Taxes		5,884	682	5,202	88.4	20,594	6,313	14,281	69.3
Depreciation									
79100-000	Depreciation - Buildings	-	-	-	-	-	1,155	(1,155)	-
79200-000	Depreciation - Office Equip./Fixt	-	(2,000)	2,000	-	-	(386)	386	-
79300-010	Depreciation - Machinery & Equi	-	-	-	-	-	1,479	(1,479)	-
79400-000	Depreciation - Vehicles	-	-	-	-	-	2,873	(2,873)	-
Total Depreciation		-	(2,000)	2,000	-	-	5,121	(5,121)	-
Total Operating Expenses		49,090	1,046	48,044	97.9	171,815	26,886	144,929	84.4
Income/(Loss):		467,960	25,380	(442,580)	-94.6	1,637,860	39,109	(1,598,751)	-97.6



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Budget	Actual	Difference	% Diff	Budget	Actual	Difference	% Diff

Note: Only accounts with a budget value will be listed on this report. The actual totals may not equal P&L reports since some accounts with actual values may not be listed.